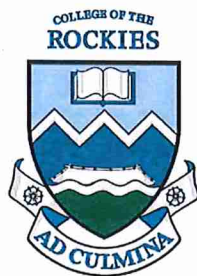


MEMORANDUM OF UNDERSTANDING REGARDING BLOCK TRANSFER



between
College of the Rockies
Cranbrook, BC

and

Medicine Hat College
Medicine Hat, AB

MEDICINE HAT
COLLEGE



This memorandum of understanding constitutes an agreement between Medicine Hat College and College of the Rockies.

Objective of the Agreement:

College of the Rockies (COTR) agrees to facilitate the block transfer of students from Medicine Hat College (MHC) Business Administration Diploma programs into the 120 credit COTR Bachelor of Business Administration in Sustainable Business Practices degree. By this agreement, applicants from Medicine Hat College who meet the requirements outlined below will be eligible for admission to COTR with full block transfer, provided all other entrance criteria are met and space remains available in the Bachelor of Business Administration in Sustainable Business Practices degree.

Terms of Agreement

- Block transfer tables attached
 - (Appendix A- Accounting Major Diploma)
 - (Appendix B- Financial Services Major Diploma)
 - (Appendix C- Management Major Diploma)
 - (Appendix D- Marketing Major Diploma)

As a partner to this agreement, Medicine Hat College agrees:

- To provide opportunity for representatives of COTR to visit appropriate forums at MHC to disseminate information about this degree program and other unique COTR programs;
- To notify COTR when changes are made to the Business Administration Diploma programs curriculum; and
- To provide COTR with updated information about the MHC programs on an annual basis.

As a partner to the agreement, College of the Rockies agrees:

- To provide students holding an Accounting, Financial Services, Management or Marketing Diplomas from MHC with academic acceptance into the Bachelor of Business Administration in Sustainable Business Practices degree at COTR;

- Whenever possible, to count any undefined transfer credits towards the Bachelor of Business Administration in Sustainable Business Practices degree requirements to minimize the need to take additional courses to qualify for graduation; and
- To provide MHC with annual updates on the COTR programs.

Provisions

- This transfer agreement features guaranteed admission into the 3rd year of the Bachelor of Business in Sustainable Business Practices degree for students who have successfully completed all of the courses in the agreement with a Medicine Hat College GPA of 2.3 (C+) with a minimum grade of C on transferred courses.

Exchange of Information:

Both parties will update the other with respect to changes in their courses and programs that are anticipated or approved.

Both parties agree to make information about this arrangement available to their respective relevant institutional departments and students.

Implementation of this agreement will be through the Registrar's Office at each institution, in consultation with the appropriate authorities in the respective programs.

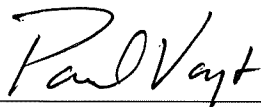
Duration and Termination of the Agreement

This agreement shall be in place for a period of three years commencing June 1, 2021. At the end of this time, the agreement will be subject to review and renewal by the parties. Each partner will notify the other transfer partner of any impediments, with the goal of negotiating a new agreement. Final approval of the agreement will remain with the President of College of the Rockies.

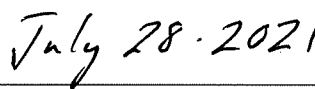
This MOU may be terminated by either Party by giving written notice of its intention at least eight months prior to termination.

College of the Rockies retains the right to limit the number of students admitted under this agreement.

On behalf of College of the Rockies:



Paul Vogt, President and CEO



Date

Robin Hicks

Digitally signed by Robin Hicks
Date: 2021.07.27 15:14:46
-06'00'

Robin Hicks, VP Academic and Applied Research

July 27, 2021

Date

On behalf of Medicine Hat College:

Kevin
Shufflebotham

Digitally signed by Kevin
Shufflebotham
Date: 2021.07.27 13:11:22 -06'00'

July 27, 2021

Kevin Shufflebotham, President and CEO

Date

Vicky Roy

Digitally signed by Vicky Roy
Date: 2021.07.08 08:40:08
-06'00'

July 8, 2021

Dr. Vicky Roy, Vice-President Academic and Provost

Date



Transfer Agreement
between
Medicine Hat College
and
College of the Rockies



Name of Program: Business Administration Diploma-Accounting Major

Effective: June 1, 2021

Renewal Date: June 1, 2024

The table below outlines the course-by course or block transfer arrangements. With appropriate selection, students completing requirements for the Business Administration Diploma-Accounting Major program at Medicine Hat College will be eligible for 60 transfer credits at the College of the Rockies towards the Bachelor of Business Administration in Sustainable Business Practices degree program.

	<i>Medicine Hat College Program Requirements (Course-Credit)</i>		<i>COTR/Transfer Arrangement (Course-Credit)</i>
Year One	Core Curriculum-Fall		
ACCT 111	Introductory Accounting I (3)	ACCT 261	Introductory Financial Accounting 1 (3)
COMM 140	Communication in the Workplace (3)	COMC 101	Technical & Professional Writing (3)
ECON 201	Principles of Microeconomics (3)	ECON 101	Microeconomics (3)
MGMT 161	Management Theory (3)	MGMT 204	Principles of Management (3)
MGMT 193	Business Problems Software Applications (4)	COMP 153	Introduction to Data Processing (3)
Year One	Core Curriculum- Winter		
ACCT 113	Introductory Accounting II (3)	ACCT 262	Introductory Financial Accounting 2 (3)
COMM 252	Advanced Business Communications (3)	BUAD 1XX	Business 1 st year unassigned credit (3)
ECON 203	Principles of Macroeconomics (3)	ECON 102	Macroeconomics (3)
MGMT 243	Human Resource Management (3)	MGMT 302	Human Resource Management (3)
MKTG 171	Marketing (3)	MKTG 281	Principles of Marketing (3)
Year Two	Accounting Major- Fall		
ACCT 211	Intermediate Accounting I (4)	ACCT 373	Intermediate Financial Reporting 1 (3)
MGMT 263	Organizational Behaviour (3)	MGMT 216	Organizational Behavior (3)
ACCT 276	Advanced Computerized Accounting (3)	ACCT 350	Accounting Software Applications (3)
MGMT 284	Business Statistics I (3)	STAT 106	Statistics (3)
MGMT 395	Business Law (3)	MGMT 212	Business Law (3)
Year Two	Accounting Major- Winter		
ACCT 213	Intermediate Accounting II (4)	ACCT 374	Intermediate Financial Reporting 2 (3)
ACCT 215	Managerial Accounting (3)	ACCT 265	Managerial Accounting for Non-Accountants (3)

Appendix A

FINA 255	Finance (3)	ACCT 264 or ACCT 371	Finance for Non-Accountants or Corporate Finance 1 (3)
MGMT 268	Business Integration (3)	MGMT 411	Business Management Review (3)
MGMT 285	Business Statistics II (3)	STAT 1XX	MATH 1 st year unassigned credit (3)
	Total Credits 63		Total Credits 60

Provisions:

Students will be required to maintain a 65% average or GPA of 4.0 with a minimum mark of 60% or C in each course in the BBA program before being permitted to enroll in MGMT 470.

Students will be required to complete the following course load to obtain their Bachelor of Business Administration in Sustainable Business Practices degree:

<i>Course</i>	<i>Description</i>	<i>Certification</i>	<i>Credit</i>
ENGL 100	1 st year English course	Certificate	3
MATH 101, 103, or 111	1 st year Math course	Certificate	3
COMC 102	Advanced Professional Communications	Diploma	3
MGMT 303	Business Ethics	Diploma	3
MGMT 318	Research Methods	Diploma	3
3-4-100-200 level business course	Refer to COTR calendar for examples	Cert/Diploma	9-12
2-1 300-400 level business course	Refer to COTR calendar for examples	Diploma	6-3

<i>General Education Requirements</i>			
1 Social Science or Humanities	ANTH, CRIM, ECON, ENST, FNST, HIST, LING, MATH, RELG, ENGL, FREN, KTUN, PHIL, POLI, PSYC, SOCI, SPAN	Degree	3
2 Laboratory Science	CHEM, GEOG, GEOL, PHYS, BIOL, COMP,	Degree	6
2 Elective	Refer to COTR calendar for examples	Degree	6
COTR residency requirements are 25%; therefore students are required to take 5 courses or 15 credits from the above mentioned list of courses at the COTR. The remaining courses may be taken at COTR or elsewhere and <i>may</i> be transferrable into COTR. Please refer to COTR transfer site for more information: http://www.cotr.bc.ca/Transfer/ . Note: Transfer credit accepted by COTR may not be accepted by another institution and conversely transfer credit accepted at another institution may not be accepted at COTR.			45

<i>Sustainability Requirements: Must be taken at College of the Rockies</i>			
MGMT 310	Sustainability Theory and Metrics	Degree	3
MGMT 410	Managing Sustainable Operations	Degree	3
MGMT 470	Sustainable Business and Project Development and Research	Degree	4
MGMT 480	Sustainable Business Project Implementation	Degree	3
MGMT 490	Sustainable Business Project Evaluation and Presentation	Degree	2
	Total Credits		60



Transfer Agreement
between
Medicine Hat College
and
College of the Rockies



Name of Program: Business Administration Diploma-Financial Services Major

Effective: June 1, 2021

Renewal Date: June 1, 2024

The table below outlines the course-by course or block transfer arrangements. With appropriate selection, students completing requirements for the Business Administration Diploma-Financial Services Major program at Medicine Hat College will be eligible for 60 transfer credits at the College of the Rockies towards the Bachelor of Business Administration in Sustainable Business Practices degree program.

	<i>Medicine Hat College Program Requirements (Course-Credit)</i>		<i>COTR/Transfer Arrangement (Course-Credit)</i>
Year One	Core Curriculum-Fall		
ACCT 111	Introductory Accounting i (3)	ACCT 261	Introductory Financial Accounting 1 (3)
COMM 140	Communication in the Workplace (3)	COMC 101	Technical & Professional Writing (3)
ECON 201	Principles of Microeconomics (3)	ECON 101	Microeconomics (3)
MGMT 161	Management Theory (3)	MGMT 204	Principles of Management (3)
MGMT 193	Business Problems Software Applications (4)	COMP 153	Introduction to Data Processing (3)
Year One	Core Curriculum- Winter		
ACCT 113	Introductory Accounting II (3)	ACCT 262	Introduction Financial Accounting 2 (3)
COMM 252	Advanced Business Communications (3)	BUAD 1XX	Business 1 st year unassigned credit (3)
ECON 203	Principles of Macroeconomics (3)	ECON 102	Macroeconomics (3)
MGMT 243	Human Resource Management (3)	MGMT 302	Human Resource Management (3)
MKTG 171	Marketing (3)	MKTG 281	Principles of Marketing (3)
Year Two	Financial Services Major- Fall		
ACCT 219	Taxation (3)	ACCT 363	Taxation 1 (3)
FNSV 200	Canadian Investment Funds (3)	FINS 3XX	Financial 3 rd year unassigned credit (3)
MGMT 263	Organizational Behaviour (3)	MGMT 216	Organizational Behaviour (3)
MGMT 284	Business Statistics 1 (3)	STAT 106	Statistics (3)
MGMT 395	Business Law (3)	MGMT 212	Business Law (3)
Year Two	Financial Services Major- Winter		
FINA 255	Finance (3)	ACCT 264 or ACCT 371	Finance for Non- Accountants or Corporate Finance 1 (3)
FNSV 210	Personal Investing (3)	FINS 215	Personal Financial Planning (3)

Appendix B

MGMT 268	Business Integration (3)	MGMT 411	Business Management Review (3)
MKTG 345	Managing Marketing Relationships (3)	MKTG 3XX	Marketing 3 rd year unassigned credit (3)
<i>Elective</i>	<i>Choose one from the following:</i>		
ACCT 276	Advanced Computerized Accounting (3)	ACCT 350	Accounting Software Applications (3)
ENTR 211	Introduction to Entrepreneurship (3)	MGMT 316	Entrepreneurship and Small Business Management (3)
MGMT 285	Business Statistics II (3)	STAT 1XX	MATH 1st year unassigned credit (3)
	Total Credits 61		Total Credits 60

Provisions:

Students will be required to maintain a 65% average or GPA of 4.0 with a minimum mark of 60% or C in each course in the BBA program before being permitted to enroll in MGMT 470.

Students will be required to complete the following course load to obtain their Bachelor of Business Administration in Sustainable Business Practices degree:

<i>Course</i>	<i>Description</i>	<i>Certification</i>	<i>Credit</i>
ENGL 100	1 st year English course	Certificate	3
MATH 101, 103, or 111	1 st year Math course	Certificate	3
ACCT 265	Managerial Accounting for Non-Accountants	Diploma	3
COMC 102	Advanced Professional Communications	Diploma	3
MGMT 303	Business Ethics	Diploma	3
MGMT 318	Research Methods	Diploma	3
3-2-100- 200 level business course	Refer to COTR calendar for examples	Diploma	9-6
0-1 300-400 level business course	Refer to COTR calendar for examples	Diploma	0-3

General Education Requirements

2 Social Science or Humanities	ANTH, CRIM, ECON, ENST, FNST, HIST, LING, MATH, RELG, ENGL, FREN, KTUN, PHIL, POLI, PSYC, SOCI, SPAN	Degree	6
2 Laboratory Science	CHEM, GEOG, GEOL, PHYS, BIOL, COMP,	Degree	6
2 Elective (non-business)	Refer to COTR calendar for examples	Degree	6
COTR residency requirements are 25%; therefore students are required to take 5 courses or 15 credits from the above mentioned list of courses at the COTR. The remaining courses may be taken at COTR or elsewhere and <i>may</i> be transferrable into COTR. Please refer to COTR transfer site for more information: http://www.cotr.bc.ca/Transfer/ . Note: Transfer credit accepted by COTR may not be accepted by another institution and conversely transfer credit accepted at another institution may not be accepted at COTR.			45

Sustainability Requirements: Must be taken at College of the Rockies

MGMT 310	Sustainability Theory and Metrics	Degree	3
MGMT 410	Managing Sustainable Operations	Degree	3
MGMT 470	Sustainable Business and Project Development and Research	Degree	4

Appendix B

MGMT 480	Sustainable Business Project Implementation	Degree	3
MGMT 490	Sustainable Business Project Evaluation and Presentation	Degree	2
	Total Credits		60

COLLEGE OF
THE ROCKIES

Transfer Agreement

between
Medicine Hat College
and
College of the Rockies

MEDICINE HAT
COLLEGE**Name of Program:** Business Administration Diploma-Management Major**Effective:** June 1, 2021**Renewal Date:** June 1, 2024

The table below outlines the course-by course or block transfer arrangements. With appropriate selection, students completing requirements for the Business Administration Diploma-Management Major program at Medicine Hat College will be eligible for 60 transfer credits at the College of the Rockies towards the Bachelor of Business Administration in Sustainable Business Practices degree program.

	<i>Medicine Hat College Program Requirements (Course-Credit)</i>		<i>COTR/Transfer Arrangement (Course-Credit)</i>
Year One	Core Curriculum-Fall		
ACCT 111	Introductory Accounting I (3)	ACCT 261	Introductory Financial Accounting 1 (3)
COMM 140	Communication in the Workplace (3)	COMC 101	Technical and Professional Writing (3)
ECON 201	Principles of Microeconomics (3)	ECON 101	Microeconomics (3)
MGMT 161	Management Theory (3)	MGMT 204	Principles of Management (3)
MGMT 193	Business Problems Software Applications (4)	COMP 153	Introduction to Data Processing (3)
Year One	Core Curriculum- Winter		
ACCT 113	Introductory Accounting II (3)	ACCT 262	Introductory Financial Accounting 2 (3)
COMM 252	Advanced Business Communications (3)	BUAD 1XX	Business 1 st year unassigned credit (3)
ECON 203	Principles of Macroeconomics (3)	ECON 102	Macroeconomics (3)
MGMT 243	Human Resource Management (3)	MGMT 302	Human Resource Management (3)
MKTG 171	Marketing (3)	MKTG 281	Principles of Marketing (3)
Year Two	Management Major- Fall		
FINA 255	Finance (3)	ACCT 264	Finance for Non-Accountants (3)
MGMT 263	Organizational Behaviour (3)	MGMT 216	Organizational Behaviour (3)
MGMT 270	The Entrepreneurial Experience (3)	MGMT 3XX	Management 3 rd year unassigned credit (3)
MGMT 284	Business Statistics 1 (3)	STAT 106	Statistics (3)
MGMT 395	Business Law (3)	MGMT 212	Business Law (3)
Year Two	Management Major- Winter		
COMM 253	Human Relations in the Workplace (3)	PSYC 151	Interpersonal Communications (3)

Appendix C

MGMT 267	Leadership Development (3)	MGMT 3XX	Management 3 rd year unassigned credit (3)
MGMT 268	Business Integration (3)	MGMT 411	Business Management Review (3)
<i>Elective</i>	<i>Choose one of the following:</i>		
ACCT 276	Advanced Computerized Accounting (3)	ACCT 350	Accounting Software Applications (3)
ENTR 211	Introduction to Entrepreneurship (3)	MGMT 316	Entrepreneurship and Small Business Management (3)
<i>Suggested Business Elective for Seamless Entry into BBA (Choose only one)</i>			
*MKTG 325 or **MKTG 315 or **MKTG 345	Evidence Based Marketing (3) or Science of Persuasion (3) or Managing Marketing Relationships (3)	MGMT 318 or MKTG 3XX	Research Methods (3) or Marketing 3 rd year unassigned credit (3)
	Total Credits 61		Total Credits 60

Provisions:

Students will be required to maintain a 65% average or GPA of 4.0 with a minimum mark of 60% or C in each course in the BBA program before being permitted to enroll in MGMT 470.

Students will be required to complete the following course load to obtain their Bachelor of Business Administration in Sustainable Business Practices degree:

<i>Course</i>	<i>Description</i>	<i>Certification</i>	<i>Credit</i>
ENGL 100	1 st year English course	Certificate	3
MATH 101, 103, or 111	1 st year Math course	Certificate	3
ACCT 265	Managerial Accounting for Non-Accountants	Diploma	3
COMC 102	Advanced Professional Communications	Diploma	3
MGMT 303	Business Ethics	Diploma	3
*MGMT 318	Research Methods	Diploma	0-3
3-100-200 level business course	Refer to COTR calendar for examples	Cert/Diploma	9
**2-1-300-400 level business course	Refer to COTR calendar for examples	Diploma	6-3

<i>General Education Requirements</i>			
1- Social Science or Humanities	ANTH, CRIM, ECON, ENST, FNST, HIST, LING, MATH, RELG, ENGL, FREN, KTUN, PHIL, POLI, PSYC, SOCI, SPAN	Degree	3
2 Laboratory Science	CHEM, GEOG, GEOL, PHYS, BIOL, COMP,	Degree	6
2 Electives (non-business)	Refer to COTR calendar for examples	Degree	6
COTR residency requirements are 25%; therefore students are required to take 5 courses or 15 credits from the above mentioned list of courses at the COTR. The remaining courses may be taken at COTR or elsewhere and <i>may</i> be transferrable into COTR. Please refer to COTR transfer site for more information: http://www.cotr.bc.ca/Transfer/ . Note: Transfer credit accepted by COTR may not be accepted by another institution and conversely transfer credit accepted at another institution may not be accepted at COTR.			45

<i>Sustainability Requirements: Must be taken at College of the Rockies</i>			
MGMT 310	Sustainability Theory and Metrics	Degree	3
MGMT 410	Managing Sustainable Operations	Degree	3

Appendix C

MGMT 470	Sustainable Business and Project Development and Research	Degree	4
MGMT 480	Sustainable Business Project Implementation	Degree	3
MGMT 490	Sustainable Business Project Evaluation and Presentation	Degree	2
	Total Credits		60



Transfer Agreement
between
Medicine Hat College
and
College of the Rockies



Name of Program: Business Administration Diploma-Marketing Major

Effective: June 1, 2021

Renewal Date: June 1, 2024

The table below outlines the course-by course or block transfer arrangements. With appropriate selection, students completing requirements for the Business Administration Diploma-Marketing Major program at Medicine Hat College will be eligible for 60 transfer credits at the College of the Rockies towards the Bachelor of Business Administration in Sustainable Business Practices degree program.

	Medicine Hat College Program Requirements (Course-Credit)		COTR/Transfer Arrangement (Course-Credit)
Year One	Core Curriculum-Fall		
ACCT 111	Introductory Accounting I (3)	ACCT 261	Introductory Financial Accounting 1 (3)
COMM 140	Communication in the Workplace (3)	COMC 101	Technical Professional Writing (3)
ECON 201	Principles of Microeconomics (3)	ECON 101	Microeconomics (3)
MGMT 161	Management Theory (3)	MGMT 204	Principles of Management (3)
MGMT 193	Business Problems Software Applications (4)	COMP 153	Introduction to Data Processing (3)
Year One	Core Curriculum- Winter		
ACCT 113	Introductory Accounting II (3)	ACCT 262	Introductory Financial Accounting 2 (3)
COMM 252	Advanced Business Communications (3)	BUAD 1XX	Business 1 st year unassigned credit (3)
ECON 203	Principles of Macroeconomics (3)	ECON 102	Macroeconomics (3)
MGMT 243	Human Resource Management (3)	MGMT 302	Human Resource Management (3)
MKTG 171	Marketing (3)	MKTG 281	Principles of Marketing (3)
Year Two	Management Major- Fall		
FINA 255	Finance (3)	ACCT 264 or ACCT 371	Finance for Non- Accountants or Corporate Finance 1 (3)
MGMT 284	Business Statistics 1 (3)	STAT 106	Statistics (3)
MGMT 395	Business Law (3)	MGMT 212	Business Law (3)
MKTG 315	Science of Persuasion (3)	MKTG 3XX	Marketing 3 rd year unassigned credit (3)
MKTG 325	Evidence-Based Marketing (3)	MGMT 318	Research Methods (3)
Year Two	Management Major- Winter		
MGMT 268	Business Integration (3)	MGMT 411	Business Management Review (3)

Appendix D

MKTG 251	Digital Design for Marketing (3))	MKTG 2XX	Marketing 2 nd year unassigned credit (3)
MKTG 345	Managing Marketing Relationships (3)	MKTG 3XX	Marketing 3 rd year unassigned credit (3)
MKTG 355	Creating Brand Intelligence (3)	MKTG 289	Integrated Marketing Communications (3)
MGMT 263	Organizational Behaviour (3)	MGMT 216	Organizational Behavior (3)
	Total Credits 61		Total Credits 60

Provisions:

Students will be required to maintain a 65% average or GPA of 4.0 with a minimum mark of 60% or C in each course in the BBA program before being permitted to enroll in MGMT 470.

Students will be required to complete the following course load to obtain their Bachelor of Business Administration in Sustainable Business Practices degree:

Course	Description	Certification	Credit
ENGL 100	1 st year English course	Certificate	3
MATH 101, 103, or 111	1 st year Math course	Certificate	3
COMC 102	Advanced Professional Communications	Diploma	3
ACCT 265	Managerial Accounting for Non-Accountants	Diploma	3
MGMT 303	Business Ethics	Diploma	3
2-1-100-200 level business course	Refer to COTR calendar for examples	Diploma	6-3
2-3-300-400 level business course	Refer to COTR calendar for examples	Diploma	6-9

General Education Requirements			
2- Social Science or Humanities	ANTH, CRIM, ECON, ENST, FNST, HIST, LING, MATH, RELG, ENGL, FREN, KTUN, PHIL,POLI, PSYC, SOCI, SPAN	Degree	6
2 Laboratory Science	CHEM, GEOG, GEOL, PHYS, BIOL, COMP,	Degree	6
2 Elective (non-business)	Refer to COTR calendar for examples	Degree	6
COTR residency requirements are 25%; therefore students are required to take 5 courses or 15 credits from the above mentioned list of courses at the COTR. The remaining courses may be taken at COTR or elsewhere and <i>may</i> be transferrable into COTR. Please refer to COTR transfer site for more information: http://www.cotr.bc.ca/Transfer/ . Note: Transfer credit accepted by COTR may not be accepted by another institution and conversely transfer credit accepted at another institution may not be accepted at COTR.			45

Sustainability Requirements: <i>Must be taken at College of the Rockies</i>			
MGMT 310	Sustainability Theory and Metrics	Degree	3
MGMT 410	Managing Sustainable Operations	Degree	3
MGMT 470	Sustainable Business and Project Development and Research	Degree	4
MGMT 480	Sustainable Business Project Implementation	Degree	3
MGMT 490	Sustainable Business Project Evaluation and Presentation	Degree	2
	Total Credits		60

